

How Moldova Built **\$1 Billion** in Tech Ecosystem with Just One Policy Tool

A deep dive into MITP and how a simple, scalable
model reshaped an entire economy

Decoding....

Agenda

Moldova
Overview
and Strategic
Context of
IT Industry

Innovative
Virtual Park
Model

Added value
of residency

Fintech Hub
Moldova

Moldova's Key Advantages for Technology Investment

1

ADVANCED & RELIABLE
ICT INFRASTRUCTURE

2

E-GOVERNMENT
EXCELLENCE

3

FISCAL AND
IMMIGRATION
INCENTIVES

4

GROWING TECH
ECOSYSTEM

5

PROXIMITY IN CULTURE
AND DISTANCE
FROM THE EU

6

LOW OPERATIONAL
COSTS

7

SKILLED
IT WORKFORCE

8

EXCELLENT FOREIGN
LANGUAGE SKILLS



MITP – A Digital Ecosystem for IT Development in Moldova

POSITIONING MOLDOVA AS AN INTERNATIONALLY RECOGNIZED TECHNOLOGY HUB THAT FOSTERS SUSTAINABLE IT INDUSTRY GROWTH THROUGH A COMPETITIVE, INNOVATION-DRIVEN ECOSYSTEM



Established in 2018

Government digital business ecosystem

Governed by the Board Members
(Residents and Ministry of Economic
Development and Digitalisation
Representatives)

National digital platform that supports
IT development and innovation,
playing a key role to shape the
country's digital future



Government Top Priority

SUSTAINABLE
IT SECTOR IS
STRENGTHENED
BY LEGAL AND TAX
FRAMEWORK



PARK TERM

10 Years → 20 Years

end of 2037



STATE GUARANTEE

2025 → 2035



7% SINGLE TAX

Remains Unchanged

70%
Single Tax
on Revenue

Replaces Taxes Due by the Company & its Employees

- Corporate income tax (12%)
- Social security contributions (24%)
- Personal income tax (12%)
- Health insurance contributions (9%)
- Local, road and real estate taxes

**but not less than 261 EUR / month
per employee**

Biggest tech community in Moldova

3,000+
resident companies



1 Billion \$
turnover for 2025



412+
companies with
foreign capital



49+
countries



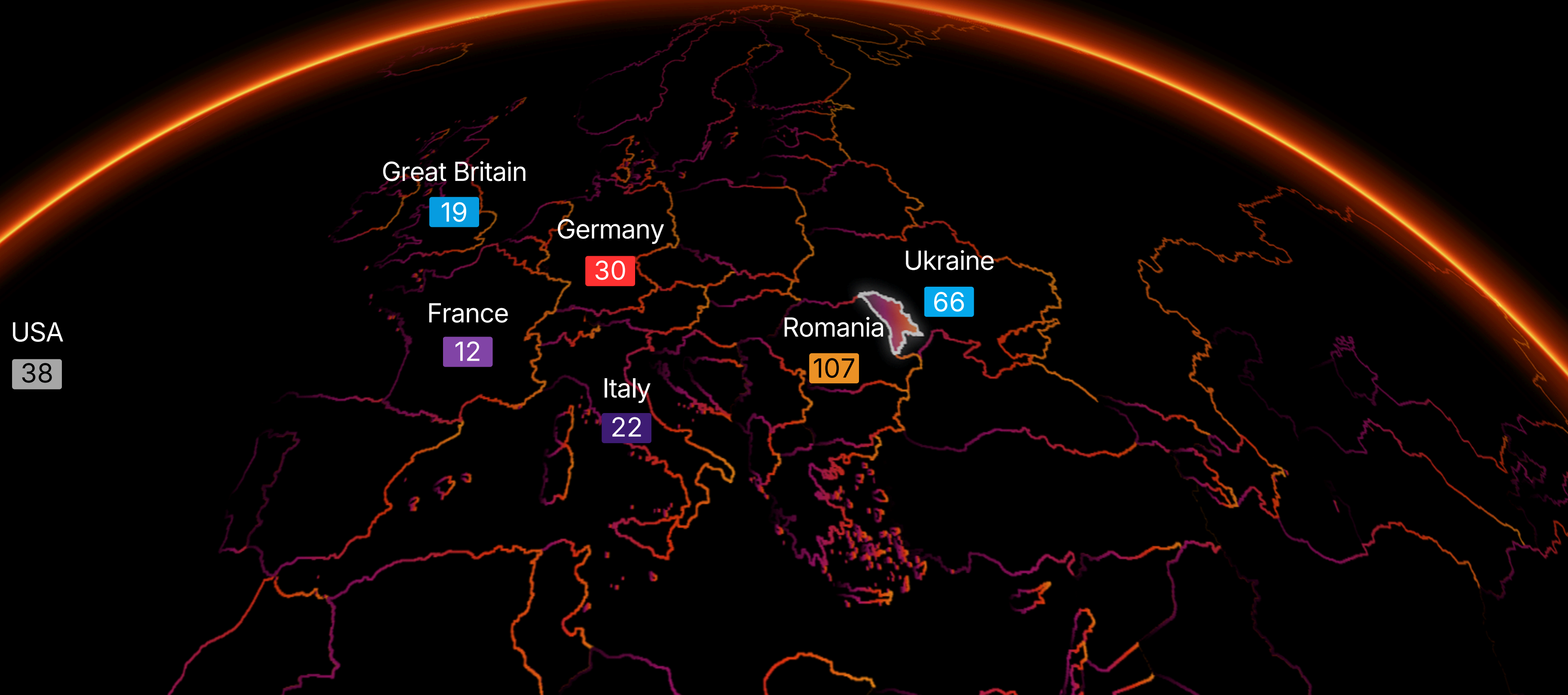
27,400+
employees

WHO WE ARE

Moldova Innovation Technology Park

Year	Residents	Employees	Annual Revenue, EUR
2026	3000+	27,150	1 MLD
2018	338 ↗	6,744 ↗	50 mln ↗

Top Investments in H1 2026 are from...



Top Countries by Revenue Generated

(2025)

Milioane EUR

United Kingdom

80

United States

50

Germany

30

Netherlands

15,5

Cyprus

15,5

Malta

14

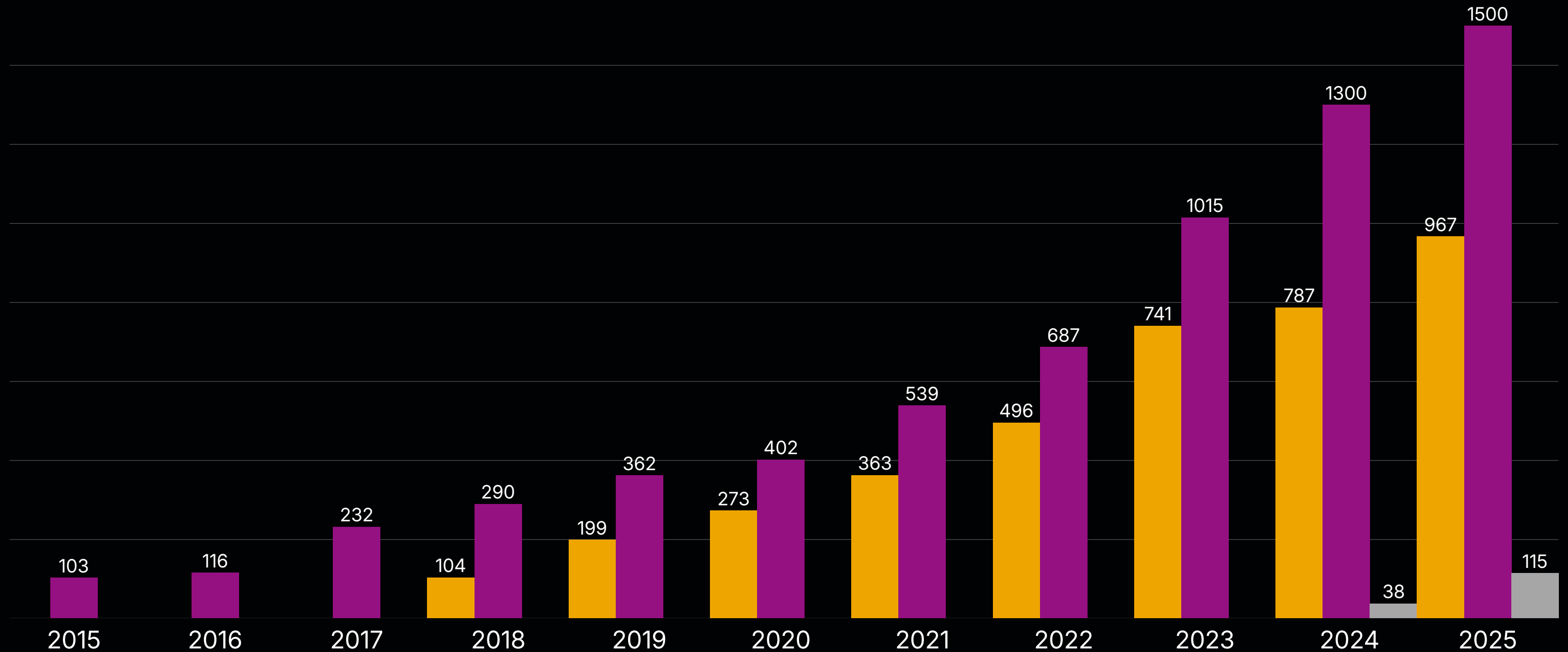
France

12

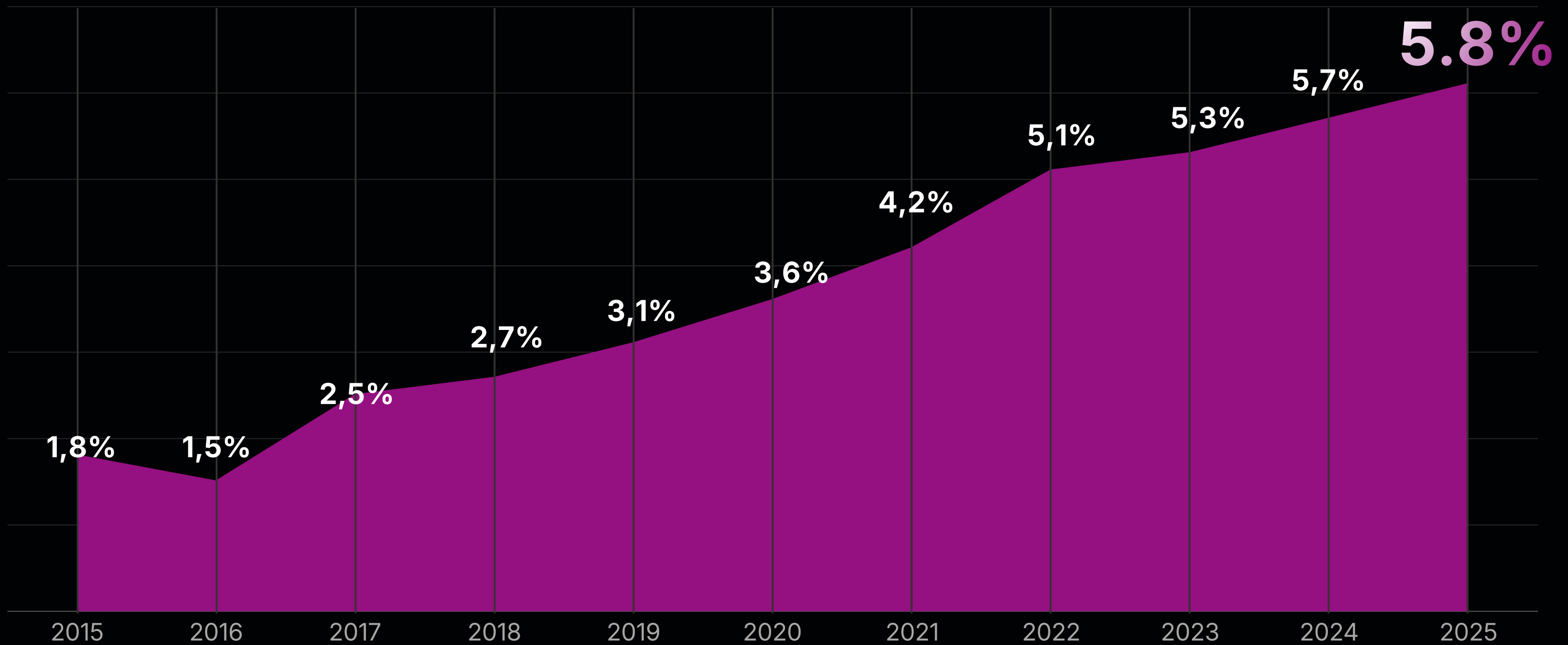
IT Sector Value

mln EUR

● MITP Residents' revenue ● Moldova's IT sector revenue ● BPO



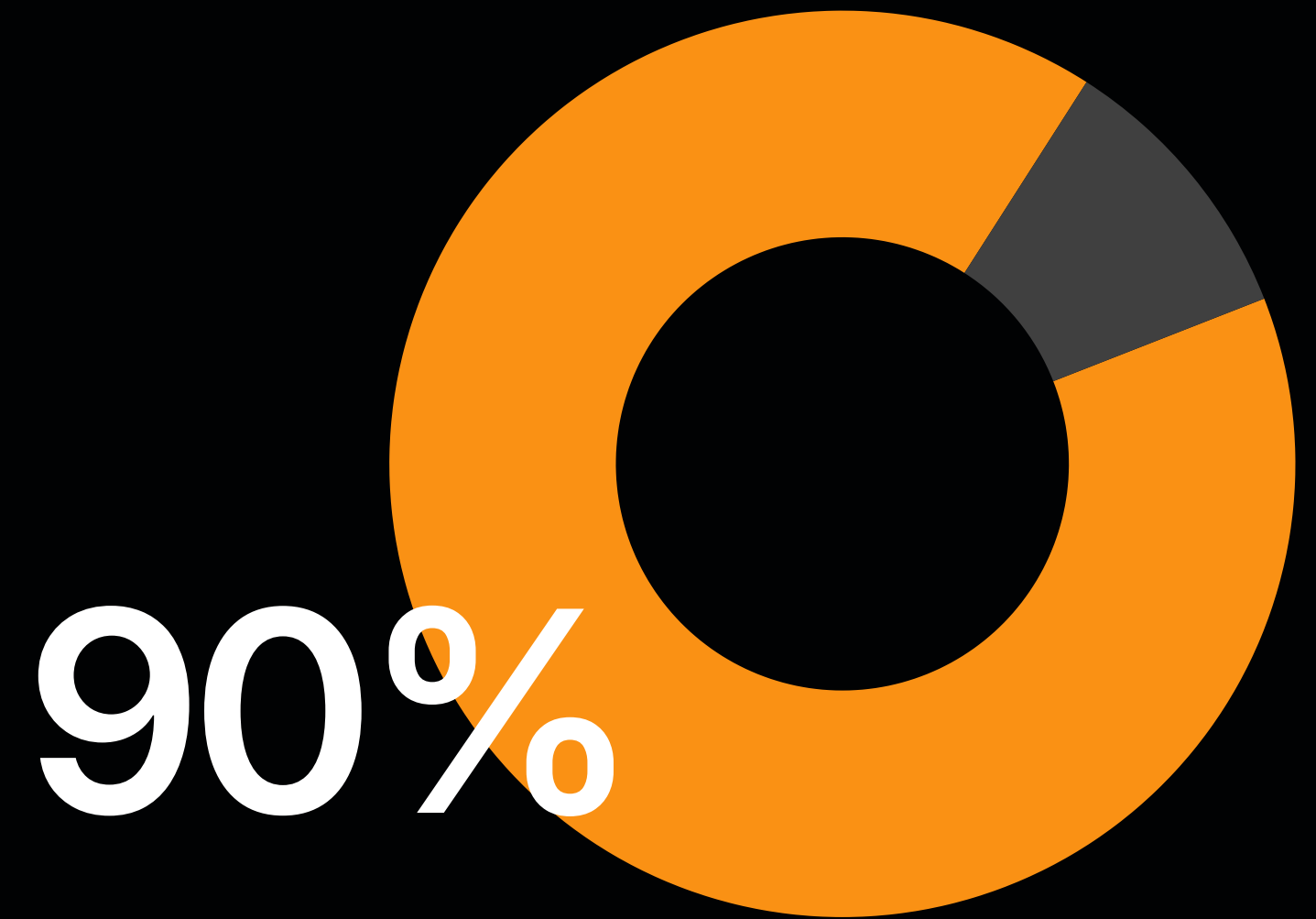
IT Sector Value in GDP



Exports vs Local Services



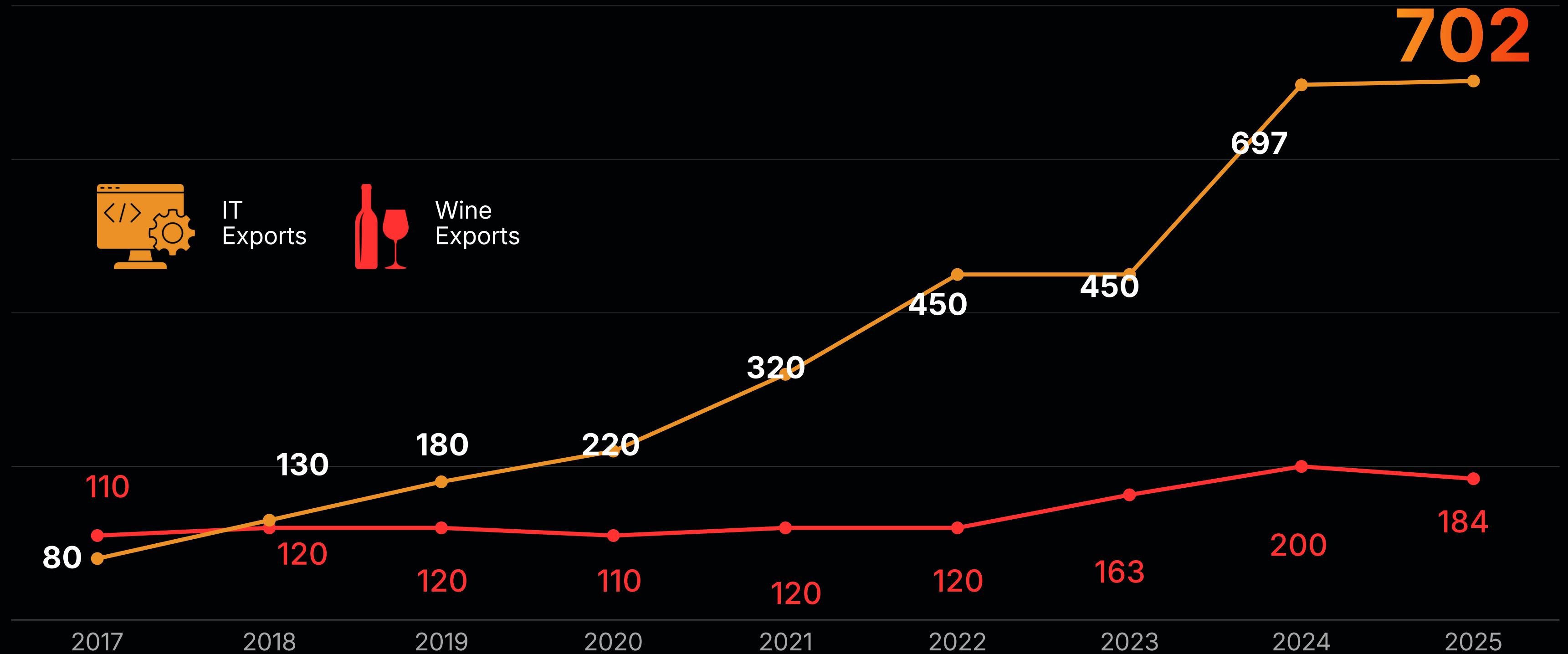
of Moldova's total Export
Services represent IT services



of Moldova's IT services and
products are Exported

Wine & IT Exports

mln EUR



Employees in the IT sector

thousand persons



106%

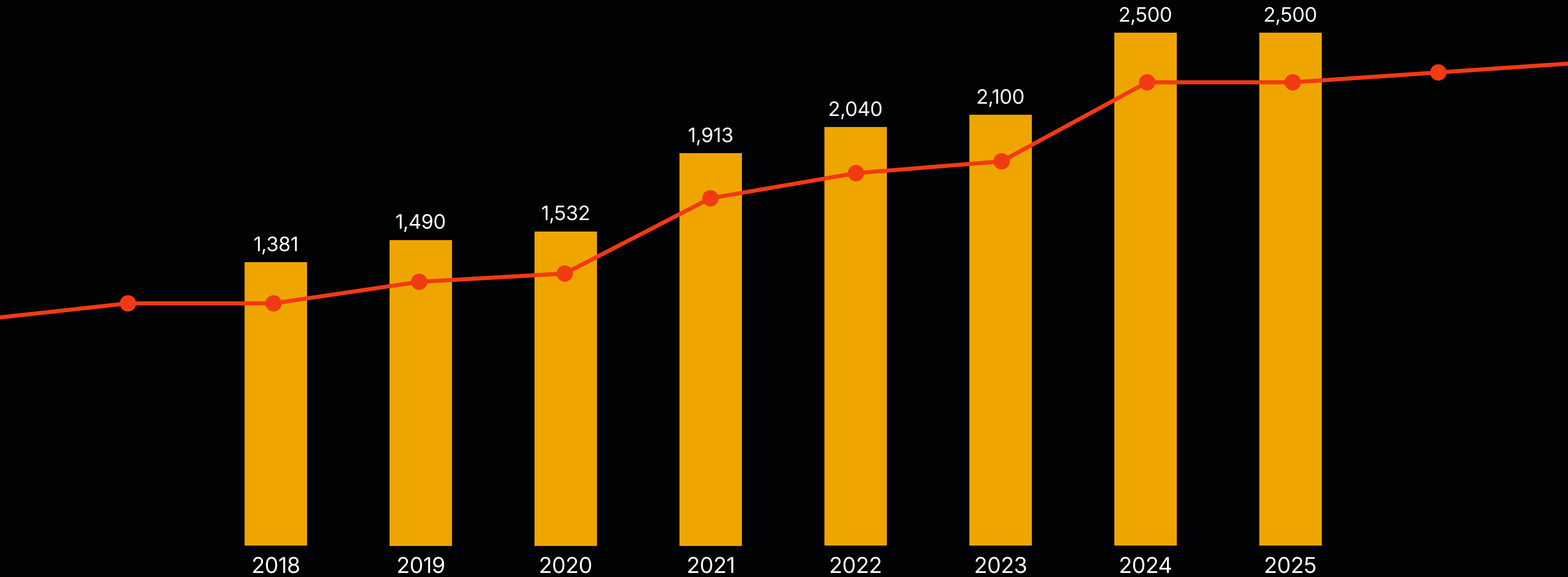
Growth in
7 years

26.2

Number of
employees
in MITP
for 2025

Average Monthly Net Salary

EUR



Who can become a Resident ?

Any legal entity or individual meeting the following conditions:



is registered in Moldova to carry out business activity on its territory



derives more than **70% of sales** from eligible activities listed in the law 77/2016 on IT parks

Eligible Activities (>70% revenue)



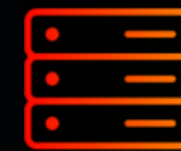
Software and
games
development



IT consulting and
other services



Manufacturing
micro-processors
and integrated
circuits



Hardware
management



Data processing
and web
management



R&D (on high
technologies)



Digital design



Call center services
and labour
supply services
for export only

Steps for Opening a Company

in Moldova

1.

SETTING UP AN LLC IN MOLDOVA – SIMPLIFIED GUIDE



Register your company online at asp.gov.md or in person at the Public Services Agency.

TIME: 24 h(standard)
or 4 hours (urgent)

2.

GET AN ELECTRONIC SIGNATURE



Required for online interactions with authorities. Book an appointment at stisc.gov.md.

ISSUED:
On the spot (USB device)

3.

OPEN A BUSINESS BANK ACCOUNT



Personally:
Up to 3 working days

Via Representative:
2–4 weeks

4.

OPTIONAL: ASSIGN A LOCAL REPRESENTATIVE



To avoid delays, consider granting power of attorney to a legal rep (via notary or consulate).

Valid
for 3 years

Steps to Become a Resident

Fully digital interaction

1.

SUBMIT THE
APPLICATION
ONLINE



2.

RECEIVE THE CONFIRMATION
OF RESIDENCY
(within 7 business days)



3.

BECOME A
MITP RESIDENT



Timeless

Transparent

Regulated

Simple

Running a Company



WHEN A COMPANY IS ESTABLISHED IT NEEDS:

- An accountant / outsourcing services
- HR admin and labor safety (for more than 30 employees)
- HR Business Partner (for more than 75-100 employees)



AS A RESIDENT OF MITP YOU WOULD HAVE TO:

- Pay resident fee, depending on the estimated revenue (min EUR 7.5 per month)
- Pay the relevant taxes and duties, eg. VAT, withholding tax or other taxes not covered by the single tax;
- Submit the tax and statistics reports to the relevant authorities
- Submit semi-annual reports and auditors' compliance reports to MITP

Strategic Advantages of MITP Residency

SIMPLIFIED TAX AND ACCOUNTING COMPLIANCE

- Unique tax payment
- Simplified tax reporting
- Reduced compliance costs and interaction with state authorities

BENEFITS FOR THE EMPLOYEES

- Competitive salary (gross = net)
- Full state health insurance and limited* state social security benefits.
*580 EUR monthly insured income irrespective of the actual salary received
- IT VISA Program - allows expatriates to get a Moldovan work permit for an extended term of 2 years (IT specialists) or 4 years (for management of a MITP resident)
- Remote Work Allowed

IT VISA - The company is in Moldova, the team can stay international

As an EU citizen, you have simplified access to Moldova. The IT Visa becomes your advantage when you want to bring in key people from outside the EU.

You don't need an IT Visa to enter Moldova's labour market.

EU citizens can work for up to 90 days without a residence permit / residence card.

For stays longer than 90 days → residence card.

1

BRING IN NON-EU MANAGERS

Eligible executives: IT Visa for up to 4 years, renewable.

2

BRING IN NON-EU IT SPECIALISTS

Highly qualified IT specialists: up to 2 years, renewable.

3

A CLEARER PROCEDURE

IT Visa Committee opinion: maximum 10 working days. The MITP service is free of charge.

4

RELOCATE WITH YOUR FAMILY

The IT Visa holder can apply for temporary residence for family members.

5

NO NEED TO REBUILD THE TEAM

You can open the company in Moldova without limiting recruitment to Moldovan or EU citizens.

6

ACCESS TO GLOBAL TALENT

You can relocate key people from your team to Moldova, if they fall within the IT Visa categories.

MITP e-park - brings with you the global talent you need

The Added Value of MITP Residency



Engage Key Stakeholders & Build Partnerships

Strategic partnerships focused on experience sharing, joint initiatives, and cross-border innovation



International Promotion events

Taking Moldova's Tech Ecosystem to Regional and Global Stages



Promote MITP Residents & Success Stories

Highlight the residents' achievements and innovations to enhance visibility



Community Events: SUMITUPs, Resident 2 Resident & MeetUP

Contribute to the local knowledge of MITP importance, success story and why it shall be fostered and kept



MITP Learning Hub

Your central space for guidance, clarity & support



EU alignment on Legal and Tax Framework

Review of the EU Directives implementation process and its alignment to the IT Park legislation

Moldova Digital Summit

Moldova Digital Summit serves as a key strategic platform for advancing Moldova's digital transformation agenda and strengthening collaboration between the public sector, private industry, investors, development partners, and the education ecosystem.

MITP Awards

MITP Awards is a unique tech competition in Moldova and the leading recognition platform for tech companies. Now in its second edition, it promotes and rewards innovative solutions while strengthening the visibility and international positioning of Moldova's tech ecosystem.



Connecting through events



Engage Key Stakeholders & Build Partnerships

Strategic partnerships focused on experience sharing, joint initiatives, and cross-border innovation.

Business Voice, Romania

Bizzmosis, UAE

Latvia IT Cluster



Showcasing Moldova Globally

Country Booths, Startup Presence & Pitch Competitions

Business Voice

Latvia IT Cluster

Bizzmosis Dubai

Web Summit Lisbon

TNW Amsterdam

Global Summit France

**NorthStar Dubai
& Gitex Global**

Slush Helsinki



Country and startup booths & pitch contests

Web Summit Lisbon

TNW Amsterdam

Global Summit France

NorthStar & Gitex

Slush Helsinki



MITP Resident Guide



The guide covers practical aspects related to the complete "lifecycle" of a resident. It clarifies fundamental aspects such as setting up a business from scratch, obtaining resident status, calculating and paying the single tax, and more.



MITP Eligibility Guide



The guide provides a detailed set of information and examples that clearly explain eligible activities according to the legislation, using statistical classifiers such as NACE Rev. 2 and CPC Rev. 2.1, both at the national level and with references to the applicability of the legislation at the European Union level.





IT INVESTMENT GUIDE FOR MOLDOVA

A comprehensive guide
to Europe's next tech
powerhouse



Market potential
Opportunities and incentives
Digital Moldova
Towards Moldova's first unicorn

2024

IT Investment Guide

A major new study offers a complete guide to navigating Moldova's IT sector, and the advantages offered by its unique IT park – a key feature in the country's development as a booming IT hub



Scan to open

Ecosistemul fintech din Moldova

Divers, în consolidare, cu expertiză tehnologică și orientare internațională

50
49

APROAPE JUMĂTATE

dintre respondenți se identifică drept companii fintech.
Ceilalți dezvoltă soluții financiare într-un portofoliu mai larg.

>60%

dintre respondenți activează și pe piața Uniunii Europene.

UN ECOSISTEM
MIXT

Servicii financiare

IT și SaaS

Infrastructură și API

Outsourcing

MOLDOVA RĂMÂNE PIAȚA PRINCIPALĂ.
UNII RESPONDENȚI SUNT PREZENȚI ȘI ÎN REGATUL UNIT,
AMERICA DE NORD ȘI ORIENTUL MIJLOCIU.

Sursa: analiza furnizată a sondajului companiilor fintech din Moldova, iunie 2026

Tehnologii financiare și oportunități

DOMENII FRECVENT MENȚIONATE

- Procesarea și
infrastructura plăților
- Open Banking
- KYC/KYB și
monitorizarea tranzacțiilor

ALTE ACTIVITĂȚI ȘI NIȘE DEZVOLTATE

- Embedded Finance
- Creditare Digitală
- Prevenirea Fraudei
- Software Financiar

OPORTUNITĂȚI DE EXTINDERE

- WealthTech
- RegTech
- Robo-Advisory
- Blockchain și Crypto

**DEZVOLTAREA NOILOR SERVICII CERE
EDUCAȚIE FINANCIARĂ ȘI DIGITALĂ,
PRECUM ȘI ÎNCREDEREA CONSUMATORILOR.**

Sursa: analiza furnizată a
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din Moldova, iunie 2026

Bariere și nevoi de dezvoltare

Respondenții evidențiază **bariere sistemice** care limitează dezvoltarea.

Reglementare și colaborare

Dialog structurat cu autoritățile și băncile, platformă comună și mecanism de testare solicitat de respondenți.



Finanțare

Acces dificil la venture capital și investiții locale, sprijin limitat pentru proiecte pilot, scale-up și extindere internațională.



Competențe specializate

Cerere crescută pentru cybersecurity, AI financiară, conformitate, Open Banking, cloud, product management și risc.



Acces la piață

Piață locală redusă, nevoia de educație a consumatorilor și dezvoltare comercială.



Ecosistemul fintech din Moldova

platformă de parteneriat pentru creșterea ecosistemului fintech



COMUNITATE ȘI DIALOG

conectăm actorii
ecosistemului prin
matchmaking și
consultări periodice
pe politici publice

FINTECH HUB MOLDOVA

Fintech-uri
inovatoare

Parteneri
internaționali

Universități și
centre de cercetare

Companii
tehnologice

Autorități și
reglementatori

Bănci și instituții
financiare

PROIECTE ȘI COMPETENȚE

susținem proiecte pilot comune și
colaborarea cu universitățile prin
programe specializate

INVESTIȚII ȘI INTERNAȚIONALIZARE

facilităm accesul la finanțare, proiecte
europene și piețe internaționale

DIRECȚII PROPUSE

Acces la
comunitate

Programe și
competențe

Proiecte și
inițiative comune

Vizibilitate
în ecosistem

Oportunități
de cooperare

VALOARE PENTRU PARTENERI:
CONECTARE, COLABORARE ȘI CREȘTERE ÎMPREUNĂ.

Sursa: analiza furnizată a sondajului
companiilor fintech din Moldova, iunie 2026

Your next FinTech opportunity starts here

Tot ce trebuie să
știi despre MITP,
la un scan distanță



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